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Integrative negotiation is also called interest-based, merit-based, or principled negotiation. It is a set of techniques that attempts to improve the quality and likelihood of negotiated agreement by taking advantage of the fact that different parties often value various outcomes differently.

Negotiation - Wikipedia

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Construct validity involves both trait and nomological validity (Campbell, 1960, Edwards, 2003).For the current effort, trait validity would be demonstrated if operationalizations of ethical leadership converged with one another, and diverged from measures of unrelated constructs.

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The whole structure of Western society may well be unfitted for the effort that the conquest of space demands. No nation can afford to divert its ablest men into such essentially non-creative, and occasionally parasitic, occupations as law, advertising, and banking.

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